

**PASSION[®]
DRIVES US**

Elite Dealer Homeowner Advantages





Why does dealer selection matter?

- To ensure dependable, lasting comfort, you want to select the right dealer for installation, maintenance, and service.
- Elite Dealers have the knowledge, experience, and training to help your system achieve peak performance.



Selection Process



- Elite Dealers have been named the best-of-the-best by their distributor and their manufacturer for their customer service, HVAC expertise, and loyalty to the Tempstar brand
- Only 2% of Tempstar dealers nationwide bestow Elite Dealer status



Training



- Elite Dealers must complete HVAC-related training every year to maintain their Elite Dealer status
 - 12 hours of training per year OR NATE certification
- Training ensures Elite Dealers are staying on top of HVAC industry trends and best practices



2+ Years No Hassle Replacement Limited Warranty *



- Elite Dealers can offer homeowners an two extra years of No Hassle Replacement Limited Warranty coverage
- Homeowner gets a replacement unit if a major component fails during coverage period

Warranty Coverage	Standard Dealer	Elite Dealer
Low tier	1 year	3 years
Standard tier	3 years	5 years
Mid-tier	5 years	7 years
High tier	10 years	12 years



See warranty certificate for details.

*Covers major components only. See limited warranty certificate for terms and exclusions.

NOTE: Entry-level products do not come with a No Hassle Replacement limited warranty. Full list of products and No Hassle Replacement warranty lengths can be found on Tempstar.com

Financing Rates

- Elite Dealers offer financing plans to homeowners
 - Give buyers more time to pay for their purchases.
 - Monthly payment that fits into your operating budget.
 - Solves today's problem with tomorrow's dollars.
 - Will be able to buy higher efficiency equipment (to save on utilities) and accessories.

